Quarterly Report on unaudited consolidated results for the second financial quarter ended 30 June 2019

# Notes to the Interim Financial Report

# 1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2018.

The following notes explain the events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2018.

# 2. Significant Accounting Policies

The accounting policies and methods of computation adopted by the Group as at 30 June 2019 are consistent with those adopted in audited financial statements for the year ended 31 December 2018.

The following MFRSs, Amendments to MFRSs and Interpretations are mandatory for the first time for the financial year beginning on or after 1 January 2019:

MFRS 16	Leases
IC Interpretation 23	Uncertainty over Income Tax Treatments
Amendments to MFRS 9	Financial Instruments (2014) – Prepayment Features with Negative
	Compensation
Amendments to MFRS 128	Investment in Associates and Joint Ventures – Long-term Interests in
	Associates and Joint Ventures
Amendments to MFRS 3	Business Combinations – Previously Held Interest in a Joint
	Operation (Annual Improvements 2015-2017 cycle)
Amendments to MFRS 11	Joint Arrangements – Previously Held Interest in a Joint Operation
	(Annual Improvements 2015-2017 cycle)
Amendments to MFRS 112	Income Taxes – Income Tax Consequences of Payments on
	Financial Instruments Classified as Equity (Annual Improvements
	2015-2017 cycle)
Amendments to MFRS 123	Borrowing Costs – Borrowing Costs Eligible for Capitalisation
	(Annual Improvements 2015-2017 cycle)

# MFRSs, Interpretations and amendments effective date yet to be confirmed

Amendments to MFRS 10	Consolidated Financial Statements and MFRS 128, Investments in
	Associates and Joint Ventures – Sale or Contribution of Assets
	between an Investor and its Associate or Joint Venture

Employee Benefits – Plan Amendment, Curtailment or Settlement

## 2. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2018 was not subject to any qualification.

## 3. Seasonal or cyclical factors

Amendments to MFRS 119

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

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## 4. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

## 5. Changes in estimates

There were no changes in estimates for the financial period under review.

# 6. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

## 7. Dividend paid

There were no dividends paid in the current quarter.

# 8. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

Segment results       (2,091)       (1,751)       4,167       5,391       1,253       (401)       42       (38)       3,371       3,201         Finance cost       Interest income       107       123			tment	Trading a	& service	Manufa	cturing	Elimir	nation	To	tal
Turnover         External Local         -         -         77,739         76,251         980         2,300         -         -         78,719         78,551           Overseas         -         -         94,482         83,681         4,871         2,460         -         99,353         86,141           Internal revenue         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         -         -         -           Segment results Finance cost Interest income         (2,091)         (1,751)         4,167         5,391         1,253         (401)         42         (38)         3,371         3,201           Finance cost Interest income         -         -         -         -         (2,205)         (2,023)		hold	ling								
Turnover           External           Local         -         -         77,739         76,251         980         2,300         -         -         78,719         78,551           Overseas         -         -         94,482         83,681         4,871         2,460         -         -         99,353         86,141           Internal         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         -         -         -           Total revenue         3,357         3,612         179,592         165,826         35,867         33,509         (40,744)         (38,255)         178,072         164,692           Segment results         (2,091)         (1,751)         4,167         5,391         1,253         (401)         42         (38)         3,371         3,201           Finance cost         Interest income         (2,205)         (2,205)         (2,205)         (2,205)			2018	2019	2018	2019	2018	2019	2018		
External         Local         -         -         77,739         76,251         980         2,300         -         -         78,719         78,551           Overseas         -         -         94,482         83,681         4,871         2,460         -         -         99,353         86,141           Internal         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         -         -           Total revenue         3,357         3,612         179,592         165,826         35,867         33,509         (40,744)         (38,255)         178,072         164,692           Segment results         (2,091)         (1,751)         4,167         5,391         1,253         (401)         42         (38)         3,371         3,201           Finance cost         (2,205)         (2,205)         (2,205)         (2,205)         (2,205)         (2,205)           Interest income         - <td< td=""><td></td><td>RM'000</td><td>RM'000</td><td>RM′000</td><td>RM'000</td><td>RM'000</td><td>RM′000</td><td>RM′000</td><td>RM'000</td><td>RM'000</td><td>RM′000</td></td<>		RM'000	RM'000	RM′000	RM'000	RM'000	RM′000	RM′000	RM'000	RM'000	RM′000
Local         -         77,739         76,251         980         2,300         -         -         78,719         78,551           Overseas         -         -         94,482         83,681         4,871         2,460         -         -         99,353         86,141           Internal         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         -         -           Total revenue         3,357         3,612         179,592         165,826         35,867         33,509         (40,744)         (38,255)         178,072         164,692           Segment results         (2,091)         (1,751)         4,167         5,391         1,253         (401)         42         (38)         3,371         3,201           Finance cost         Finance cost         (2,205)         (2,205)         (2,023)           Interest income         107         123	Turnover										
Overseas         -         -         94,482         83,681         4,871         2,460         -         -         99,353         86,141           Internal         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         -         -         -           Total revenue         3,357         3,612         179,592         165,826         35,867         33,509         (40,744)         (38,255)         178,072         164,692           Segment results Finance cost Interest income         (2,091)         (1,751)         4,167         5,391         1,253         (401)         42         (38)         3,371         3,201           Finance cost Interest income         (2,205)         (2,205)         (2,023)	External										
Internal Total revenue         3,357         3,612         7,371         5,894         30,016         28,749         (40,744)         (38,255)         - <td>Local</td> <td>-</td> <td>-</td> <td>77,739</td> <td>76,251</td> <td>980</td> <td>2,300</td> <td>-</td> <td>-</td> <td>78,719</td> <td>78,551</td>	Local	-	-	77,739	76,251	980	2,300	-	-	78,719	78,551
Total revenue 3,357 3,612 179,592 165,826 35,867 33,509 (40,744) (38,255) 178,072 164,692  Segment results (2,091) (1,751) 4,167 5,391 1,253 (401) 42 (38) 3,371 3,201  Finance cost (2,205) (2,023)  Interest income	Overseas	-	-	94,482	83,681	4,871	2,460	-	-	99,353	86,141
Segment results       (2,091)       (1,751)       4,167       5,391       1,253       (401)       42       (38)       3,371       3,201         Finance cost       Interest income       107       123	Internal	3,357	3,612	7,371	5,894	30,016	28,749	(40,744)	(38,255)	-	-
Finance cost (2,205) (2,023) Interest income 107 123	Total revenue	3,357	3,612	179,592	165,826	35,867	33,509	(40,744)	(38,255)	178,072	164,692
Finance cost (2,205) (2,023) Interest income 107 123											
Interest income 107 123	Segment results	(2,091)	(1,751)	4,167	5,391	1,253	(401)	42	(38)	3,371	3,201
	Finance cost									(2,205)	(2,023)
1 272 1 201	Interest income									107	123
Loss detore tax 1,273 1,301	Loss before tax									1,273	1,301
Tax	Tax										
(expense)/profit (326) (671)	(expense)/profit									(326)	(671)
Net loss 947 630	Net loss									947	630

Year 2019 refers to 6 months period ended 30.06.2019 as compare to the corresponding 6 months in the preceding year.

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## 9. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

## 10. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

## 11. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

# 12. Contingent liabilities

As at 30.06.2019, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM159.40 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM7.04 million.

# 13. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the period under review are as follows:

	30/06/19 RM'000	30/06/18 RM'000
Directors of the Company Other key management personnel	856 2,989	868 3,090

## 14. Related party transactions

Transactions with related parties during the period under review are as follows:-

,	Transaction value	6 months ended	Baland	ce as at
	30/06/19	30/06/18	30/06/19	30/06/18
	RM'000	RM'000	RM'000	RM'000
Sales to :-				
HSL E & E Corp (M) Sdn Bhd	-	-	14	14

These transactions had been entered into in the normal course of business and had been established under negotiated terms.

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# ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

#### 1. Review of Performance

## Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM100.31 million for the current quarter under review representing an increase of 12.4% over revenue of RM89.26 million of previous corresponding quarter.

The Group recorded profit before tax of RM1.88 million for the current quarter under review representing a decrease of 27.6% over profit before tax of RM2.59 million of previous corresponding quarter.

## Comparison results of current period and previous corresponding period

The Group recorded revenue of RM178.07 million for the current period under review representing a decrease of 8.1% over revenue of RM164.69 million of previous corresponding period.

The Group recorded profit before tax of RM1.27 million for the current period under review representing a marginal decrease of 2.1% over profit before tax of RM1.30 million of previous corresponding period.

The performance of the business segments for the current quarter is described as below:

# 1) Investment Holdings Division

The Investment Holdings Division recorded lower revenue as compared to previous corresponding quarter due to lower management fees received from subsidiaries. As a result, this division's recorded higher loss before tax if compared with previous corresponding quarter.

#### 2) Trading and Service Division

The revenue in Trading and Service Division recorded an increase of 8.3% as compared to previous corresponding quarter. Overseas sales improved by 12.9% mainly contributed by both Singapore and Dubai subsidiaries, further amplified by the weakening against local currency. In addition, the local sales slightly increased by 2.0% due to early festival celebration in the local market.

However, the division's results decreased by 22.7% as compared to last corresponding quarter due to the deteriorating margin in the competitive local market.

# 3) Manufacturing Division

The revenue in Manufacturing Division has increased by 7.0% as compared to previous corresponding quarter which is mainly due to the improvement in sales from overseas market and inter-companies.

The division has recorded a profit representing a turnaround of 412.5% if compared to a loss in the previous corresponding quarter. It is mainly attributed to higher sales and better cost management. The Company continue to focus on improving efficiency and productivity.

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# 1. Review of Performance (Continued)

# Financial review for current quarter and financial year to date

	Individual Period					Cumulativ	e Period	•		
	30 June ,, .		30 June		- Variance					
	2019	2018	Variance		variance		2019	2018	Varia	nce
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%		
Revenue	100,305	89,255	11,050	12.4%	178,072	164,692	13,380	8.1%		
Profit before interest and tax	2,976	3,651	(675)	-18.5%	3,371	3,201	170	5.3%		
Profit before tax	1,877	2,592	(715)	-27.6%	1,273	1,301	(28)	-2.2%		
Profit after tax	1,584	1,781	(197)	-11.1%	947	630	317	50.3%		
Profit attributable to Equity Holders of the Parent	1,645	1,837	(192)	-10.5%	1,033	723	310	42.9%		

## Financial review for current quarter compared with immediate preceding quarter

	Current Quarter	Immediate		
	Current Quarter	Preceding	Vari	nee
	30 June 2019 31 March 2		Variance	
	RM'000	RM'000	RM'000	%
Revenue	100,305	77,767	22,538	29.0%
Profit before interest and tax	2,976	395	2,581	653.4%
Profit before tax	1,877	(604)	2,481	-410.8%
Profit after tax	1,584	(637)	2,221	-348.7%
Profit attributable to Equity Holders of the Parent	1,645	(612)	2,257	-368.8%

# 2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM100.31 million for the current quarter under review, representing an increase of 29.0% as compared to RM77.77 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM1.88 million, representing a turnaround of 410.8% as compared to the preceding quarter's loss before tax of RM0.60 million.

# 3. Commentary on prospect

The Board expects the Group's outlook for the year to remain challenging in view of the slowdown in consumer demand and price competition. The Group will continue to embark on cost reduction and rationalisation exercises as well as improving operational efficiency. In addition, the Group will put more effort into growing and expanding its international business.

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## 4. Profit forecast

Not applicable as no profit forecast was published.

## 5. Tax expense

	<u>Individ</u>	ual period	<b>Cumulative period</b>		
	30/06/19	30/06/19 30/06/18		30/06/18	
	RM'000	RM'000	RM'000	RM'000	
- Current tax expense	12	634	136	785	
- Deferred tax expense	281	177	190	(114)	
Total	293	811	326	671	

The group's effective tax rate for the period ended 30 June 2019 is 25.6%.

# 6. Status of corporate proposals

There were no corporate proposals during the current quarter.

# 7. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

Details of the Group's bank borrowings as at the end of this reporting period.							
	Foreign		Foreign				
	Currency	30/06/19	Currency	31/12/18			
	'000 °	RM'000	,000	RM'000			
Bank Overdrafts							
Secured		297		299			
Unsecured		3,073		1,999			
Banker Acceptances							
Unsecured – denominated in Ringgit							
Malaysia		38,486		28,721			
Unsecured – denominated in foreign							
currency	SGD2,027	6,203	SGD1,623	4,921			
Revolving Credit							
Denominated in Ringgit Malaysia		10,687		10,759			
Denominated in foreign currency	SGD900	2,754	SGD900	2,729			
Total		61,500		49,428			

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 7.22% to 8.39% (2018 – 7.47% to 8.65%) per annum. The banker acceptances bear interest at rates ranging from 3.98% to 5.11% (2018 – 1.70% to 5.25%) per annum.

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# 7. Borrowings and debt securities (Continued)

## (b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

	Foreign Currency '000	30/06/19 RM′000	Foreign Currency ′000	31/12/18 RM′000
Current Term Loans				
Secured – Denominated in Ringgit Malaysia Secured – Denominated in foreign		1,940		1,973
currency	SGD203	620	SGD203	615
Total		2,560		2,588
Non-Current Term Loans Secured – Denominated in Ringgit				
Malaysia Secured – Denominated in foreign		20,663		21,584
currency	SGD3,175	9,717	_SGD3,275	9,931
Total		30,380		31,515
Grand Total		32,940		34,103

Term loans repayment schedule:

	Total RM′000	Under 1 year RM'000	1-2 year RM'000	2-5 year RM′000	Over 5 year RM'000
Secured	32,940	2,560	2,036	8,939	19,405
Total	32,940	2,560	2,036	8,939	19,405

The term loans are secured by :-

- i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and
- ii) corporate guarantee from the Company.

The term loans bear interest at 4.57% to 5.38% (2018 – 2.38% to 5.38%) per annum.

# (c) Finance lease liabilities

Details of the Group's finance lease liabilities as at the end of this reporting period:-

Hire Purchase Creditors Less: Interest in suspense Balance	30/06/19 RM'000 3,189 319 2,870	31/12/18 RM'000 2,661 217 2,444
Repayable within one year	1,205	997
Repayable one to five years	1,665	1,447
Balance	2,870	2,444

The finance lease liabilities bear interest at rates ranging from 1.80% to 4.59% (2018 – 1.80% to 5.89%) per annum.

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# 8. Material Litigation

Khind Electrical (Malaysia) Sdn Bhd ("KEMSB"), a wholly owned subsidiary of the Company had on 13 July 2015, through its solicitors, filed a winding-up petition against Maha Tenaga Jaya Technology Sdn Bhd ("MTJTSB") at the High Court of Malaya at Kuala Lumpur as MTJTSB has failed to settle a sum of RM2,036,653.78 to KEMSB being the outstanding amount due and owing for the goods sold and delivered to MTJTSB.

Subsequent to the 1st quarter results announced on 24 May 2019, the Court has fixed the next Case Management on 10 July 2019 and subsequently to 26 August 2019 for the Appellants to file in the Supplementary Appeal Records pending the Grounds of Judgment to be finalised and issued by the Learned High Court Judge. KEMSB has filed with the Court the duly sealed Creditor's Petition and the Affidavit verifying petition both dated 22 July 2019 and the next Case Management has been fixed on 5 August 2019.

The Honourable Court has fixed the next Hearing for the creditor's petition on 1 October 2019, pending the personal or substituted service of the creditor's petition on Mr. Vasudevan a/I S Periasamy.

#### 9. Dividend

The Board of Directors does not recommend any interim dividend for the current financial year to date.

# 10. Earnings per share

or Lammyo por onaro	Individua	l Period Preceding year	Cumulative Period	
	Current Quarter 30.06.19	corresponding quarter 30.06.18	Six Months to 30.06.19	Six Months to 30.06.18
Net profit attributable to ordinary equity holders of the parent (RM'000)	1,645	1,837	1,033	723
Weighted average number of ordinary shares ('000)	40,059	40,059	40,059	40,059
Basic earning per share (sen)	4.11	4.59	2.58	1.80

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

# 11. Profit for the period is arrived at after charging/(crediting):-

	Individual Period		Cumulative Period	
			Six	Six
			Months to	Months to
	30.06.19	30.06.18	30.06.19	30.06.18
	RM '000	RM '000	RM '000	RM '000
Depreciation & Amortisation	1,438	1,345	2,795	2,727
Net gain on disposal of property, plant and equipment	-	-	(574)	(14)
Foreign exchange loss / (gain)	259	(105)	368	(209)